



Gridiron Capital, LLC
50 Pine St, New Canaan, CT 06840
www.gridironcapital.com

Operators at heart, investors by trade

We know the commitment it takes to build and run a thriving business in the middle market. Many of us have been there ourselves. Over the past 20+ years, we've found that our greatest successes have come from working with partners who share our values of **hard work, honesty, perseverance, and a deep desire to win**.

Enterprise Value: Between \$150 and \$750+ million

EBITDA Range: Between \$15 and \$75+ million

Sectors:
Business Services
Consumer Products and Services
Industrial Growth

Geography: North America (Platforms)
Global (Add-ons)

Sellers: Founders, Families, Management Teams, Financial Sponsors, Corporate Carve-Outs

Equity Ownership: Primarily Control Positions

Fund Size: \$2.1 Billion (Fund V, 2022 vintage)

REPRESENTATIVE THEMATIC AREAS OF EXPERTISE

Business Services

- Human Capital Management
- IT Services
- Legal and Insurance Services
- Outsourced Pharma Services
- Governance, Risk and Compliance
- Training, Education, and Knowledge

Consumer Products and Services

- Residential Products and Services
- Vehicle Aftermarket – B2C
- Outdoor Enthusiast and Active Lifestyle
- Health & Wellness

Industrial Growth

- Engineering and Infrastructure
- Facility Services: Managed and Technical
- Testing, Inspection, Certification, and Compliance
- Environmental Services
- Value-Added Distribution
- Vehicle Aftermarket – Commercial
- Safety Products & Services

WE INVEST IN HIGHLY PROFITABLE MIDDLE MARKET COMPANIES WITH:

- Motivated, cohesive management teams driven to execute a shared vision to accelerate growth
- Sustainable market leadership in product line, service delivery, distribution channel, and/or cost position who can benefit from Gridiron Capital's resources and expertise
- Alignment with our Thematic Areas of ExpertiseSM

OUR INVESTMENT STRATEGY SEEKS TO:

- Leverage our deep industry knowledge and experience to accelerate growth through proven, repeatable processes.
- Work with motivated, cohesive management teams to develop a shared vision leveraging our tools and resources such as our Centers of Excellence

To Discuss New Investments
Opportunities, Please Contact:

Sean Kelley, Managing Director
203.594.5183
skelley@gridironcapital.com

Mike Huttner, Vice President
203.594.5150
mhuttner@gridironcapital.com

Jinx Charman, Senior Associate
203.594.4148
jcharman@gridironcapital.com

We turn values into victories

Together, we transform growing companies through hard work, collaborative partnerships grounded in a shared vision, and repeatable, tested processes to generate long-term value.



Gridiron Capital, LLC
50 Pine St, New Canaan, CT 06840
www.gridironcapital.com

BUSINESS SERVICES

2025	abclegal	Provider of SOP and court filing solutions, operating a tech-enabled platform connecting over 29,000 clients with 8,000+ process servers	2024	Health Monitor NETWORK	Healthcare marketing platform that provides high-quality patient and healthcare provider medical education directly at the point of care and beyond
2022	ESQUIRE	National provider of remote and in-person court reporting, video, and interpreting services for law firms, insurance companies, and corporate legal departments	2022	VISTAGE	Subscription-based membership organization for CEOs that provides peer advisory and executive coaching
2021	CLASS VALUATION	Tech-enabled residential appraisal management company with valuation solutions required to close real estate loans	2020	AML RIGHTSOURCE REIMAGINING COMPLIANCE	Global provider of outsourced financial crime compliance solutions, with deep subject matter expertise across the spectrum of AML/KYC, fraud, sanctions, and third-party risk management workflows
2019	Colibri	Provider of test prep, licensing, continuing education, upskilling, and professional development to comply with relevant industry standards and regulations	2019	Jacent	Full-service provider of product and direct store delivery solutions
2016	TNAA TotalMed	Provider of healthcare staffing and workforce solutions, delivering an end-to-end suite of offerings to hospitals, health systems, and the clinicians they depend on	2015	THE LATTICE COMPANIES	Technology-driven commerce enablement platform serving independent dealers operating in the around-the-home categories

CONSUMER PRODUCTS & SERVICES

2025	LeafHome	Technology-enabled direct-to-consumer provider of branded, innovative home solutions	2025	GREENIX	Pest control platform, focusing on in-home and exterior pest control, termite control, rodent removal, tick, flea & mosquito control
2023	GARAGE CO	Residential and commercial garage door services business that is partnering with local brands to establish a national platform	2023	LEGACY SERVICE PARTNERS	Provider of residential heating, ventilation, air-conditioning (HVAC), plumbing, and electrical services
2017	RC	Direct-to-consumer enthusiast brand platform catering to consumers passion for off-road and outdoor lifestyle			

INDUSTRIAL GROWTH

2022	MD	Value-add distributor and remanufacturer of mission-critical diesel engine aftermarket parts and components	2022	VSG vertical supply group	Value-add distributor and remanufacturer of mission-critical diesel engine aftermarket parts and components
2020	DealerTire	Manager of replacement tire and parts programs, serving over 10,000 dealerships across the US.			

Note: Select Gridiron Capital investments are shown for informational purposes only and do not constitute an offer to sell, a solicitation of an offer to buy any securities, investment product, or investment advisory services. Select investments were included to illustrate examples that best represent our strategic focus and investment criteria, rather than the entire portfolio. Q1 2026

To Discuss New Investments Opportunities, Please Contact:

Sean Kelley, Managing Director
203.594.5183
skelley@gridironcapital.com

Mike Huttner, Vice President
203.594.5150
mhuttner@gridironcapital.com

Jinx Charman, Senior Associate
203.594.4148
jcharman@gridironcapital.com