

Operators at heart, investors by trade

GRIDIRON
CAPITAL

Gridiron Capital, LLC
50 Pine St, New Canaan, CT 06840
www.gridironcapital.com

We know the commitment it takes to build and run a thriving business in the middle market. Many of us have been there ourselves. Over the past 20+ years, we've found that our greatest successes have come from working with partners who share our values of **hard work, honesty, perseverance, and a deep desire to win.**

Enterprise Value: Between \$150 and \$600+ million

EBITDA Range: Between \$10 and \$75+ million

Sectors: Business Services
Consumer Products and Services
Industrial Growth

Geography: North America (Platforms)
Global (Add-ons)

Sellers: Founders, Families, Management
Teams, Financial Sponsors, Corporate
Carve-Outs

Equity Ownership: Primarily Control Positions

Fund Size: \$2.1 Billion (Fund V, 2022 vintage)

REPRESENTATIVE THEMATIC AREAS OF EXPERTISE

Business Services

- Legal and Insurance Services
- Training, Education, and Knowledge
- Outsourced Pharma Services
- Human Capital Management
- IT Services
- *Selective: Specialty Consulting and Risk, Supply Chain and Outsourced Logistics*

Consumer Products and Services

- Vehicle Aftermarket – B2C
- Residential Products and Services
- Outdoor Enthusiast and Active Lifestyle
- *Selective: Healthy Living, Food and Beverage, Beauty and Personal Care, Pet Care*

Industrial Growth

- Facility Services: Managed and Technical
- Testing, Inspection, Certification, and Compliance
- Security and Safety Solutions
- Specialty Distribution
- Industrial Technology
- Commercial Vehicle Aftermarket – B2B
- Engineering and Infrastructure

WE INVEST IN HIGHLY PROFITABLE MIDDLE MARKET COMPANIES WITH:

- Motivated, cohesive management teams driven to execute a shared vision to accelerate growth
- Sustainable market leadership in product line, service delivery, distribution channel, and/or cost position who can benefit from Gridiron Capital's resources and expertise
- Alignment with our Thematic Areas of ExpertiseSM

OUR INVESTMENT STRATEGY SEEKS TO:

- Leverage our deep industry knowledge and experience to accelerate growth through proven, repeatable processes.
- Work with motivated, cohesive management teams to develop a shared vision leveraging our tools and resources such as our Centers of Excellence

To Discuss New Investments
Opportunities, Please Contact:

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We turn values into victories



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Together, we transform growing companies through hard work, collaborative partnerships grounded in a shared vision, and repeatable, tested processes to generate long-term value.

BUSINESS SERVICES

2025		Provider of SOP and court filing solutions, operating a tech-enabled platform connecting over 29,000 clients with 8,000+ process servers	2024		Healthcare marketing platform that provides high-quality patient and healthcare provider medical education directly at the point of care and beyond
2022		National provider of remote and in-person court reporting, video, and interpreting services for law firms, insurance companies, and corporate legal departments	2022		Subscription-based membership organization that provides peer advisory and executive coaching to CEOs
2021		Tech-enabled residential appraisal management company with valuation solutions required to close real estate loans	2020		Provider of financial crime compliance solutions through a combination of managed services, technology, and advisory
2019		Provider of test prep, licensing, continuing education, upskilling, and professional development to comply with relevant industry standards and regulations	2019		Full-service provider of product and direct store delivery solutions
2016		Provider of travel nurse, travel allied, and outsourced contingent workforce solutions to the healthcare industry	2015		Technology-driven commerce enablement platform serving independent dealers operating in the around-the-home categories

CONSUMER PRODUCTS & SERVICES

2025		Technology-enabled direct-to-consumer provider of branded, innovative home solutions	2025		Pest control platform, focusing on in-home and exterior pest control, termite control, rodent removal, tick, flea & mosquito control
2023		Residential and commercial garage door services business that is partnering with local brands to establish a national platform	2023		Provider of residential heating, ventilation, air-conditioning (HVAC), plumbing, and electrical services
2017		Direct-to-consumer enthusiast brand platform catering to consumers passion for off-road and outdoor lifestyle			

INDUSTRIAL GROWTH

2022		Value-add distributor and remanufacturer of mission-critical diesel engine aftermarket parts and components	2022		Vertically integrated manufacturer, distributor, and retailer of owned and third-party branded work-at-heights products
2020		Manager of replacement tire and parts programs, serving over 10,000 dealerships across the US.			

Note: Select Gridiron Capital investments are shown for informational purposes only and do not constitute an offer to sell, a solicitation of an offer to buy any securities, investment product, or investment advisory services. Select investments were included to illustrate examples that best represent our strategic focus and investment criteria, rather than the entire portfolio. September 2025

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