



WE'RE OPERATORS AT HEART AND INVESTORS BY TRADE.

As former entrepreneurs and business owners, we understand what it takes to run a company day to day – and use that perspective to inform every decision. But we don't just invest in businesses; we invest in relationships with our portfolio companies, and in their long-term success. We've found that extraordinary results come from finding partners who share our values of hard work, honesty, perseverance, and a deep desire to win.

ENTERPRISE VALUE:	Between \$75 and \$575 Million
EBITDA RANGE:	Between \$8 and \$50 Million
INDUSTRIES:	Branded Consumer B2B and B2C Services Niche Industrial
LOCATION:	United States and Canada
SELLERS:	Entrepreneurs, Families, Management Teams, Corporate Carve-Outs
EQUITY OWNERSHIP:	Control Positions



WE INVEST IN HIGHLY PROFITABLE MIDDLE MARKET COMPANIES WITH:

- > Motivated, cohesive management teams driven to execute a shared vision to accelerate growth
- > Sustainable market leadership in product line, service delivery, distribution channel, and/or cost position who can benefit from Gridiron Capital's resources and expertise
- > Opportunities to capitalize on fundamental changes to build long-term value

OUR INVESTMENT STRATEGY SEEKS TO:

- > Leverage Gridiron Capital's deep industry knowledge to develop actionable investment themes
- > Originate investment opportunities aligned with these themes
- > Partner with experienced management teams while leveraging the expertise of the broader Gridiron Capital team

SECTOR EXPERTISE

Business Services

- Asset Light or Non-Asset Based Logistics
- Business Process Outsourcing
- Education & Training Services
- Environmental & Waste Services
- Facility & Industrial Services
- Human Capital Management
- IT Services, Security, & Networking
- Marketing & Information Services
- Testing, Inspection, Certification, & Compliance

Branded Consumer Products & Services

- Auto Aftermarket
- Direct-to-Consumer
- Food & Beverage
- Health & Wellness
- Personal Protective Equipment
- Infant & Juvenile
- Lawn, Garden, Household Products
- Pet Products & Services
- Personal Care & Beauty
- Sporting Goods & Outdoor Products
- QSR and Fast Casual Restaurants

Niche Industrial

- Aerospace: Manufacturing, MRO, Services, and Value-Added Distribution
- Advanced Materials & Composites
- Building Products
- Complex Machining & Assembly
- Diversified Manufacturing
- Filtration & Flow Control
- Highly Engineered Components
- Industrial Distribution & Services
- Safety Products & Systems
- Thermal Management

To Discuss New Investments Opportunities, Please Contact:
Sean Kelley, Director of Business Development
203.594.5183 / skelley@gridironcapital.com

Gridiron Capital, LLC | 220 Elm St, New Canaan, CT 06840

Gridironcapital.com